

Job Description

Title: Country Manager & China Co-Founder

Department: Management

Categories: Full Time

Start date: Immediate

Location: Shanghai

Job Purpose:

To be able to look at all Management functions with Guiddoo Co-Founders and build, scale and manage Guiddoo China Operations for the future.

Description:

- Part of the Management Team with a key focus in understanding the Business Model and adopting for the chinese market with end to end management.
- PNL Accountability and complete financial management,
- Product Handling and Direction and Relationship management.
- Recruitment, Training and Management of the China Team in Coordination with the Guiddoo Founder
- Establish and grow contacts with relevant travel organisations to identify business opportunities
- Work in complete cooperation with the rest of the office team (reservations, account and Sales)
- Be flexible to work outside office hours if necessary

Key Competencies:

- Startup Experience a plus
- MBA or Masters Degree with Work Experience Preferred
- Knowledge of Tourism DMC products will be advantage
- Excellent communication skills both written and verbal
- Time-management, planning and organizing skills
- Discipline and stress resistant
- Flexible, hard-working and team player Limits of authority to ensure that the clients' expectations are met by offering high-quality information content as well as high quality services.

Working Schedule:

Work 6 days in a week.

Expected results:

- Company's targets in terms of sales and overall growth are met
- Effective teamwork is delivered through structured delegation and supervision

Salary and benefits:

Rewarding salary and benefits, the opportunity to work in a dynamic and entrepreneurial travel company and progress your career. The role carries an ESOP benefit as well.

Contact

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