



We provide digital solutions to engage your workforce, anytime, anywhere.

## ATIOM Internship Opportunity

### We are:

ATIOM enables businesses and their employees to discover and learn, track and measure results, and increase organizational performance through our digital products. Our self-directed and gamified learning experience keeps employees engaged daily while reducing knowledge gaps and increasing memory retention. For more information check [www.atiom.cn](http://www.atiom.cn)

### What's this about?

We are looking for a person that wants to learn and contribute to our growth through supporting our sales and marketing initiatives. You will be working closely with the Founder and CEO of ATIOM and you will be responsible for establishing and driving sales activities in addition to supporting the CEO in his day to day work. You should have an entrepreneurial spirit and showcase a high level of communication, organizational ability and creative skills. You should also act proactively to find ways to impact our business results and client experience.

### Some of your responsibilities are:

- Build and create new marketing content to help extend our business reach
- Support in resolving client challenges
- Identify new potential customers
- Helping to prepare for sales presentations in both Mandarin and English
- Visiting potential customers for new business
- Providing customers with quotations
- Gathering market and customer information
- Doing research and providing reports on market trends
- Keeping an eye on our social media channels, ensuring there is always content for our audience

### We are looking for:

- Native Chinese speaker with strong English speaking skills
- An ability to grasp clients needs and increase customer engagement
- Self-motivated with a strong desire to learn and grow
- Solid knowledge of MS Office, CRM software and other work tools is a plus
- Excellent presentation skills

Interested? Email us at [hello@atiom.cn](mailto:hello@atiom.cn).

